

Selling Residential Property – Issues to Consider

Typically, when property is being sold the following matters should be considered:

- review and negotiation of agency agreement
- preparing the contract of sale and all attachments to it
- liaising with selling agent
- negotiating the provisions of the contract
- preparing for auction (if auction sale) and the bidder registration (in some jurisdictions)
- arranging a survey and building certificate (if appropriate)
- notifying Foreign Investment Review Board if necessary
- assessing tax implications of the sale
- exchanging the contract of sale
- arranging discharge of any mortgage
- dealing with requisitions issued by the purchaser's solicitor
- calculating adjustments for council and water rates for the property settlement
- attending settlement
- registration of transfer of title
- cancellation of insurances following completion
- disconnection of essential services following completion
- notification of change of address

Why choose DLS?

Like most areas of the law, conveyancing can have its complexities and pitfalls.

Our lawyers:

- have considerable experience and expertise in property matters.
- adopt a pragmatic and commercial focus.
- adopt the highest ethical standards.
- aim to get the job done as soon as possible. Contracts can be prepared and issued within 48 hours of instructions.
- are contactable by phone, fax and email for direct access. We offer fixed fee conveyancing at competitive rates. Cost agreements are issued in all matters.

We offer fixed fee conveyancing at competitive rates. Cost agreements are issued in all matters.

We also have a network of valuers, surveyors, real estate agents and other consultants if required.

We also have strong affiliations with mortgage brokers and lenders. This means you can have direct access to an experienced and fully qualified mortgage broker who can arrange personal and commercial finance through the major financial institutions in Australia, including all the major banks.

For further information, contact:

Simon Singer

Phone (02) 9212 1099

Email ssinger@dls-lawyers.com